



Philoxenia Bonus Club

Loyalty Program

About Philoxenia Bonus Club

We have great pleasure in welcoming you to the **Kipriotis Philoxenia Bonus Club!**

Greek Hospitality at its Best!

- In 1984, the Kipriotis brand was introduced into the Greek Hospitality sector and since then we strive to make each holiday for our guests more and more enjoyable. The group is at present operating five hotels in Kos as well as one of the largest Convention Centers in Greece.
- In order to share our special services with you, we would like to offer you **FREE MEMBERSHIP** of the Kipriotis Philoxenia Bonus Club.

Why should you join?

- As members of the Philoxenia Bonus Club, not only are you welcomed like special friends at every Kipriotis Hotel but you will also have extra benefits at any Kipriotis Hotel of your choice.

Who can join?

- The Kipriotis Philoxenia Bonus Club is open to everyone. [see [Terms and Conditions](#)].

About Philoxenia Bonus Club

How to join?

- **Membership applications can only be made online.**
- You can register through our website and the card will be available for collection upon arrival.

Card Categories

- The Blue card is valid from the first visit until the member reaches 7000 points.
- The Silver card is valid from 7001 to 14999 points.
- The Gold card is valid from 15000 points for life membership and once received will not be downgraded.
- All new members are credited with 2000 points upon registration.
- All valued repeaters with proven stays before April 2018 will be credited with an additional 2000 points regardless of the duration, hotel or room stay that they had stayed in.



MEMBER BENEFITS

At Kipriotis Hotels everyone is treated like a VIP!

To show our appreciation, we would like to offer some additional treats and benefits to make your holiday even more enjoyable.

Philoxenia Bonus Club has three membership levels. Stay more to move up in status and enjoy more benefits.

Blue: Upon Joining

The Blue card is valid from the first visit until the member reaches 7000 points. All new members are credited with 2000 points upon registration.

Silver: 7001 -14999

The Silver card is valid from 7001 to 14999 points

Gold: from 15000

The Gold card is valid from 15000 points for life membership and once received will not be downgraded.

(All offers are subject to availability and some benefits may not be available at all-inclusive hotels.)

Membership Level	Blue	Silver	Gold
Discount on online direct reservations	●	●	●
Express check-in	●	●	●
Welcome drink upon arrival	●	●	●
Local Mineral Water in room upon arrival	●	●	●
10% discount on restaurants, bars	●	●	●
10% discount in Kipriotis Hippocrates Holistic Spa (Therapies Only)	●		
Free drink in Zona Club	●		
Priority waiting list for room reservations	●	●	●
Late Check-out until 17:00 (upon availability)	●	●	●
Welcome offer		●	●
Room upgrade to the next category available		●	●
15% discount in Kipriotis Hippocrates Holistic Spa (Therapies Only) Not additional discount but a total of 15% discount on spa		●	
Additional discount on online direct reservations		●	●
Fruit Basket upon arrival		●	●
Superior hotel room amenities		●	●
Turndown service		●	●
Two free drinks in Zona Club Not additional but a total of 2 free drinks per person		●	●
Gold card members cocktail party with the management			●
Welcome offer & specially selected gift			●
Free stay for 2 nights (on the terms of the booked stay)* <small>* Valid only on the Standard rates with minimum stay of 7 nights.</small>			●
25% discount in Kipriotis Hippocrates Holistic Spa (Therapies Only) Not additional discount but a total of 15% discount on spa			●
Exclusive fruit basket refreshed			●
Complimentary a la Carte dinner			●
Free attendance in any classes of our Fitness Center			●

About Philoxenia Bonus Club

The points system

- Please note that **only reservations made directly with us**, through our website, email, telephone, and walk in, **are credited with accommodation points**.
- Accommodation points will be accumulated after departure.
- Each time you visit a Kipriotis Hotel, you will earn bonus points for each night you have spent with us, according to the category of hotel and room type.
- You also earn additional points for any purchase in some of our facilities like restaurants, bars, and Spa.

Accommodation Points:

From the time that you receive your card, points will be credited for **each night spent in a Kipriotis Hotel**.

For example: 2 adults for 14 nights -

- Twin room at a 4* hotel = 2800 points
- Twin room at a 5* hotel = 4200 points

Detailed list of points per hotel and room type on the next page.

Spending Points:

For every Euro spent in some of the hotel facilities and outlets, you gain 1 point.

For example:

- Pool Bar 23 € = 23 points
- Spa 40 € = 40 points

Please note that not all outlets and facilities participate in the loyalty program. You can find the list of participating outlets [here](#).

About Philoxenia Bonus Club

Accommodation Points

Kipriotis Village Resort:

Room Type:	Points per Day:
Double Room	200
Family Maisonette	240
Family Junior Suite	300
Family Comfort 2 Bedroom Apartment	400
Executive Suite	500
Junior Presidential Suite	700
Presidential Suite	1000

Kipriotis Panorama Hotel & Suite:

Room Type:	Points per Day:
Double Room	300
Superior Double Room SV	340
Junior Suite	400
Superior Junior Suite Side SV	440
Superior Junior Suite SV	500
Executive Suite	600
Superior Executive Suite	700
Prestige Suite	800
Presidential Suite	1400

About Philoxenia Bonus Club

Accommodation Points

Kipriotis Hippocrates Hotel:

Room Type:	Points per Day:
Double Room	200
Interconnected Rooms	400

Kipriotis Aqualand Hotel:

Room Type:	Points per Day:
Double Room	200
Family Room	400

Kipriotis Maris Suites:

Room Type:	Points per Day:
Standard Room	200
Superior Room	300
Junior Suite	400
Junior Suite Plus	500

About Philoxenia Bonus Club

Spending Points

Participating Facilities/Outlets:

Please note that you can earn points only from the below outlets.

Panorama Hotel & Suites	Village Resort	Aqualand Hotel	Hippocrates Hotel	Maris Suites
Ariadne Restaurant	Macedonia Restaurant	Erato Restaurant	Aphrodite Restaurant	Amvrosia Restaurant
Triton Restaurant	Atrium Greek Restaurant	Aqua Connect Bar	Apollo Bar	Nectar Bar
Semeli Bar	Olympos Main Bar	Sophocle Bar		
Pool Bar	Italian Restaurant			
Pizza & More	Ilios BBQ Corner			
Souvlaki & More	Anaviosi Spa by Hippocrates Holistic Wellness Spa			
Fish & More				
Hippocrates Holistic Wellness Spa				

About Philoxenia Bonus Club

Terms and Conditions:

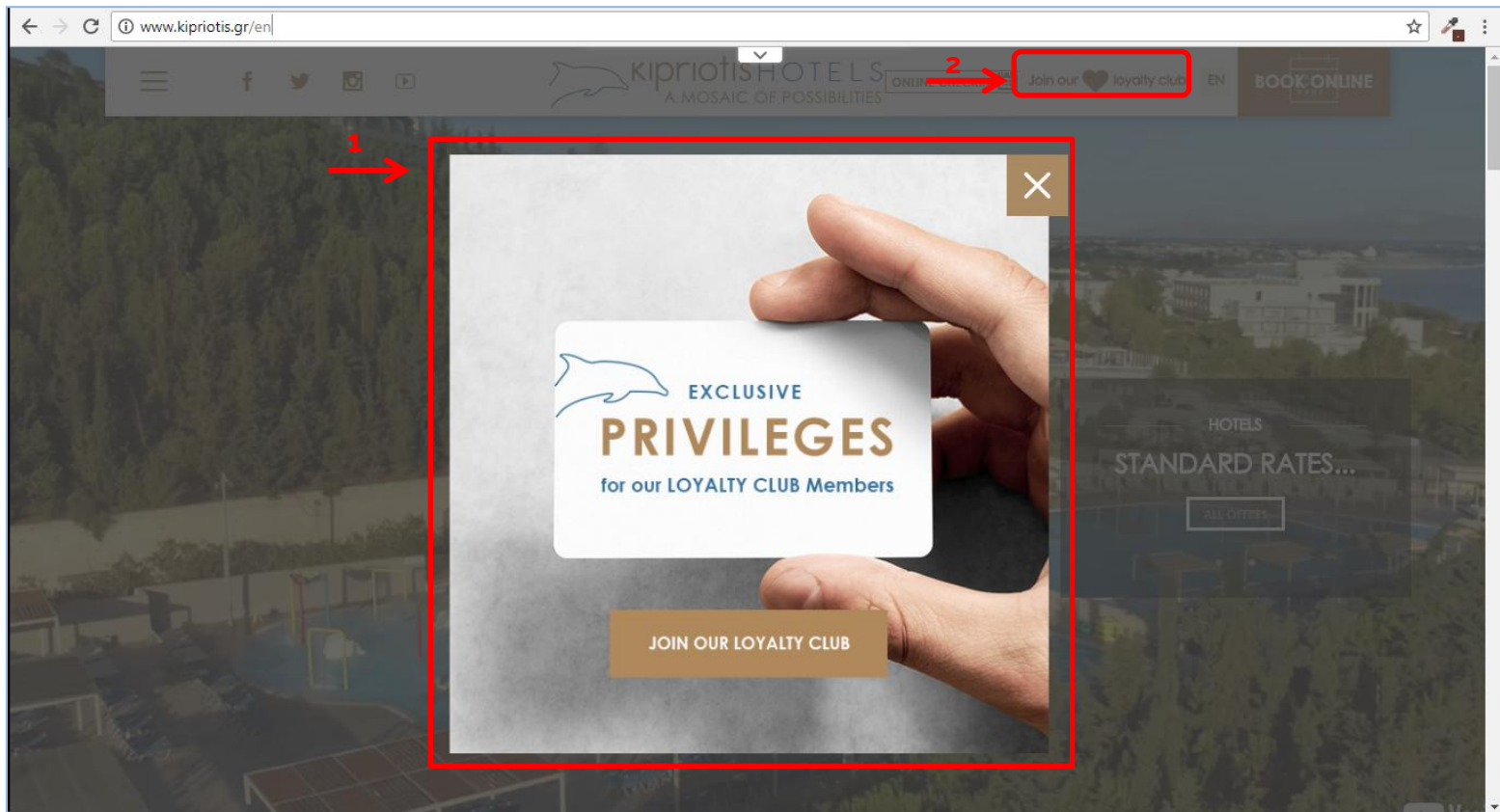
- Philoxenia Bonus Club is not transferrable and is issued to an individual for their sole use.
- Loyalty members must be 18 years of age or older.
- By using the card, you agree to abide by the terms and conditions of the Philoxenia Bonus Club loyalty program.
- Only reservations made directly with us, through our website, email, telephone, and walk in, are credited with accommodation points.
- Accommodation points will be accumulated after departure.
- During your stay, only one card may only be used.
- Your Philoxenia Bonus Club card can be used in all Hotels.
- To earn points, you must present your loyalty card at the time of the transaction and agree that the payment will be charged to your room , not on the spot, in order for your transactions and points to be recorded.
- Participating outlets may be added or deleted in the future and members will be notified via email or website.
- Points cannot be credited after the member's departure from the hotel.
- Kipriotis Hotels, at its sole discretion, reserves the right to terminate a Philoxenia Bonus Club card if misuse or operating the card in a manner which is deemed as a breach of the Terms and Conditions.
- Members who do not visit a Kipriotis Hotel for 3 years will be regarded as inactive and will not receive any benefits or mailings. As soon as the member revisits a Kipriotis Hotel, membership will be re-activated.
- A member whose card and account is terminated will forfeit all points in their account.
- Kipriotis Hotels may deduct from the points balance in a members account any points credited in error and any points relating to a purchase which is cancelled or reversed or where a refund is given.
- Kipriotis Hotels may make changes at any time without prior notice to members, to the terms and conditions, and the reward schedule. Kipriotis Hotels will attempt to notify members of any changes but shall not be liable in any way for failure to do so.
- The Kipriotis Hotels may collect information about members including information contained in the registration form and information as to transactions resulting in point's credits and credits which will be held in the membership data base. The membership data base contains member's information such as name, email, address, telephone number, date of birth and post code.
- The Kipriotis Philoxenia Bonus Club card is free of charge.
- To replace a lost or stolen card please report to the Reception.

The Procedure

Signing up Online / Checking Points

You can go to our [website](#), directly to our [booking engine](#) or simply directly to the [sign up page](#).

When you get to our website, you can either click on 1. the pop message or 2. the “Join our loyalty club” button.



The Procedure

Signing up Online / Checking Points

When you get to our booking engine, it's better to click on 1. "♥ Kipriotis Philoxenia Bonus Club" but you can also get more information from the other parts of the page (2-5). By clicking on any of these, you will be directed to the sign up page.

The screenshot displays the Kipriotis Hotels website interface. At the top, a navigation bar includes a home icon, "Kipriotis Hotels Kos Greece", and "View our offers". Below this is a search bar with fields for "Check-in" (25/04/2018), "Check-out" (26/04/2018), "Rooms" (1), "Adults" (2), "Children" (0), and "Infants" (0), along with an "Availability Search" button and a "BEST PRICE GUARANTEE" icon. The main content area features a large banner for "EXCLUSIVE PRIVILEGES for our LOYALTY CLUB Members" with a "BOOK DIRECTLY" button. A pop-up window in the bottom right corner lists benefits: "Loyalty Club Benefits up to -5%", "Standard Rates Direct Booking Benefits!", and "Early Booking Offers up to -20%!". A top navigation bar contains a dropdown menu for "Join our Loyalty Club and book your stay with privileged rates!".

The Procedure

Signing up Online / Checking Points

You can sign up with your Facebook account, Google account, or email.

You can check your status including points, level, and reservations, by clicking on your*name.

Kipriotis Philoxenia Bonus Club

Greek Hospitality at its Best...
In 1984, the Kipriotis brand was introduced into the Greek Hospitality sector and since then we strive to make each holiday for our guests more enjoyable than the last. The group is at present operating five hotels in Kos as well as one of the largest Convention Centers in Greece.
In order to share our special services with you, we would like to offer you FREE MEMBERSHIP of the Kipriotis Philoxenia Bonus Club.

[Continue with Facebook](#)

[Continue with Google](#)

[Continue with email](#)

Who can join?
The Kipriotis Philoxenia Bonus Club is open to everyone.

Why should you join?
As members of the Philoxenia Bonus Club, not only are you welcomed like special friends at every Kipriotis Hotel but you will also have extra benefits at any Kipriotis Hotel of your choice.

Point Levels

The Blue Level is valid from from the first visit until the member reaches 7000 points
The Silver Level is valid from 7001 to 14999 points
The Gold Level is valid from 15000 points for life membership and once received will not be downgraded.

Click [here](#) for more details about our Loyalty Club.

***Discounts do not apply at Kipriotis Conference but you can always sign in for point accumulation.**

The screenshot shows the top navigation bar with 'Home', 'Kipriotis Hotels Kos Greece', and 'View our offers'. Below is the 'Availability Search' section with fields for Check-in (21/04/2018), Check-out (22/04/2018), Rooms (1), Adults (2), Children (0), and Infants (0). A search button labeled 'Availability Search' is present. On the right, there is a 'Travel Agents' link and a user profile icon with a dropdown menu. A red arrow points to the profile icon, and a red box highlights the dropdown menu.

And this is how it looks like:

Kipriotis Philoxenia Bonus Club

[Sign Out](#)

My Points

Points	2000
Points Pending	0

My Level

Level	Points
Blue Level	✓
Silver Level	7001
Gold Level	15000

My Reservations

Reservation	Check-in	Check-out	Price	Status
14952212	Jun 13, 2018	Jun 14, 2018	150.00	✗

Philoxenia
BONUS CLUB | by Kipriotis
Hotels

**KOS INTERNATIONAL CONVENTION CENTRE (KICC)
KIPRIOTIS PANORAMA CONVENTION CENTRE (KPCC)**

Psalidi, 85300 Kos, Greece

T +30 2242057000

F +30 2242029963

E sales@kipriotis.gr

ATHENS SALES OFFICE

Ipsilantou 43, 10676, Athens, Greece

T +30 2106515120

F +30 2107242970

E sales@kipriotis.gr

